

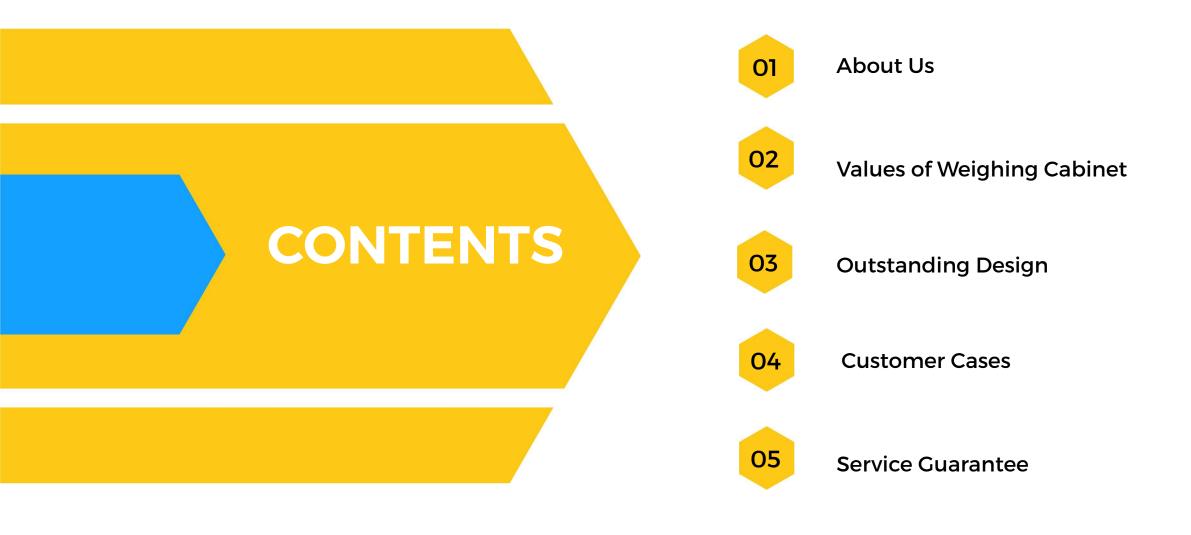
SmartBeeBox TW series

High Precision (0.1g)
Accurate Statistics
Easy Inventory Accounting

smartbeebox.com
SHENZHEN DANFOO TECHNOLOGY CO.LTD









About Us





Company Introduction

Shenzhen Danfoo Technology Co., Ltd. (SmartBee) was established in 2015 and is a technology-driven enterprise focused on providing digital solutions for the machining industry.

Headquartered in Shenzhen, it has a subsidiary in Suzhou and offices in Ningbo, Qingdao, Xiamen, Xi'an, Zhengzhou, Weihai, Tianjin, Jinan, and the Sichuan-Chongqing region.

Smart cabinet series are hot-selling in over 30 countries and regions worldwide.

SmartBeeBox—Automated management of cutting tools, tools, and materials saves labor, costs, and effort:

SmartBee Machinery Cloud—Networked machines and cloud-based workshop management enhance equipment utilization;

SmartBee MES—Transparent and visualized work order progress management;

SmartBee Digital Warehouse—Intelligent requisition and digital replenishment.

SMART BEE BOX, EASY CNC TOOL MANAGEMENT



Team Introduction



Liang Yi **Operation Director**

Huawei supply chain expert(10 years) Huawei(Brasil) ERP launching team head



Wang Xuejun **Solution Director**

Tsinghua Univ. Bachlor **Chief Engineer of Dahe** Machine **VP of LG MAZAK** 30 years machinary industry experience



Chen Yan GM, Product manager, Sales director

Jilin Univ. Bachlor Tsinghua Univ. Mastor Huawei product manager 12 years sales experience IT+ Machinary backgroud



Huang Hua R&D Director

Former Huawei R&D manager(7 years) heading development team of 100+ people in Huawei



Zhao Jinglong VGM, Product manager

Tsinghua Univ. Bachlor Paris Institute of **Technology Mastor TUS HOLDING product** manager 6 years SME solution design experiece

02

Weighing Cabinet



TW series

Designed for machining plants to manage tools/consumables

Minimum Verification Graduation (Vmin): 0.1g

24-hour unattended

Quick borrow and clear records

Tool positioning and tracing

One click export of statistical reports

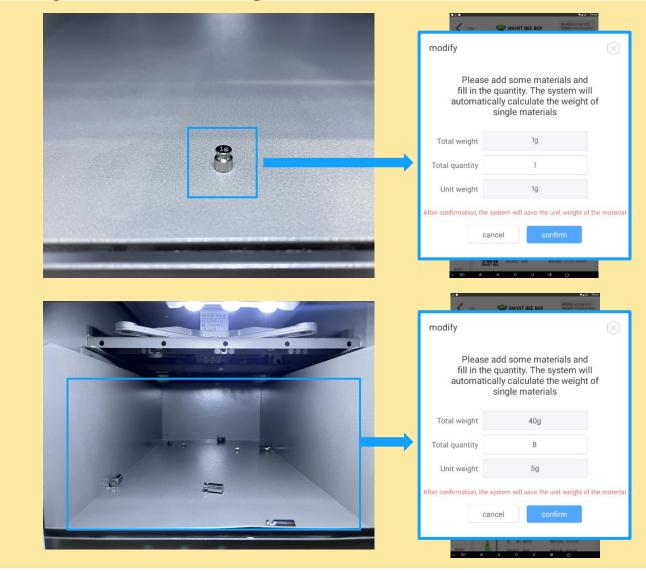


High Precision, Efficient Inventory Accounting

High Precision Weighing Unit

Can measure as light as 0.1g!
Accurately weighs even with
cluttered placement

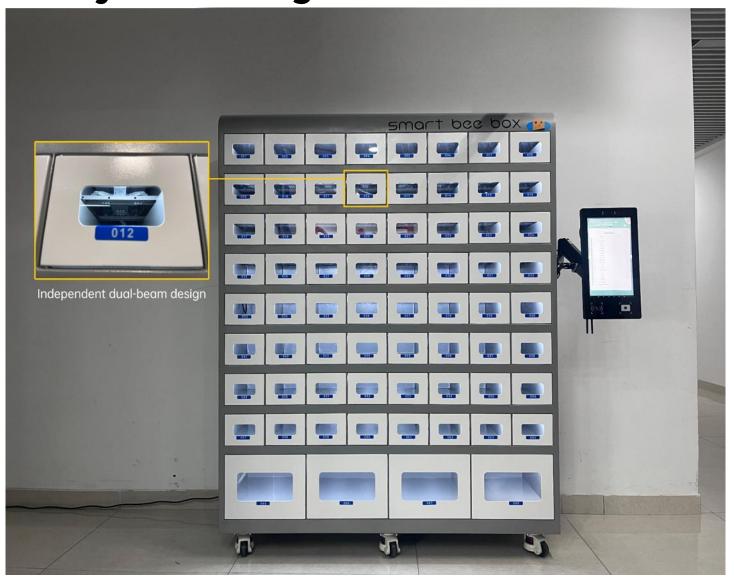
After opening the cabinet, the system calculates the quantity of tools/consumables based on the change in weight, enabling digital management of tools/consumables such as fasteners, bearings, conveyors, and couplings.



High Precision, Efficient Inventory Accounting

Hidden Weighing Unit

Independent dual-beam design for more precise weighing.



High Precision, Efficient Inventory Accounting

Integrated Display

15.6-inch all-in-one screen with dual-camera,

3D dynamic facial recognition,

barcode scanning, and IC card reader.

all-in-one screen with dual-camera 3D dynamic facial recognition IC card reader

barcode scanning



Less Labor-- SmartBeeBox Model TW

24-hour Unattended

The workload of Administrator can been reduced by more than 60%, which originally required three people to complete, reduce to 1 person.



Less Labor-- SmartBeeBox Model T

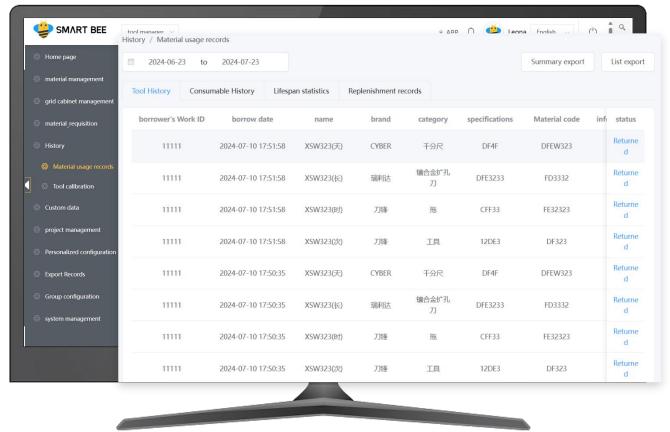
Quick Borrow and Clear Records

Traditional management:

- Writing takes 30 seconds per time;
- Frequent manual record is troublesome, records are missing sometime, sizes mismatched happens.

SmartBeeBox Model T:

- Tool borrow and return complete in 5 seconds, with automatic statistics and records;
- Automatic recording, traceable query of the corresponding tool requisition
- Real time generation of borrow and return information, searchable and not subject to human modification



Less Labor-- SmartBeeBox Model T

Tool Positioning and Tracing

Traditional management:

- Inventory accounting is time-consuming and laborious;
- Handwritten records are difficult to find the tools when stored in multiple locations. Chaotic storage, frequent errors in inventory, and discrepancies between records and reality;
- The workshop is filled with stagnant tools, which is difficult to clean and cannot be traced. It is also unclear how long it has been stored.

SmartBeeBox Model TW:

- One grid, one type of tool, each tool is safe, easy accounting;
- Real time updates of records and in-place inventory, 100% accurate:
- Quickly locate borrowed tools and materials, trace them back to the responsible person, make the factory cleaner, and easily achieve 5S management



Auto-Report-- SmartBeeBox Model T

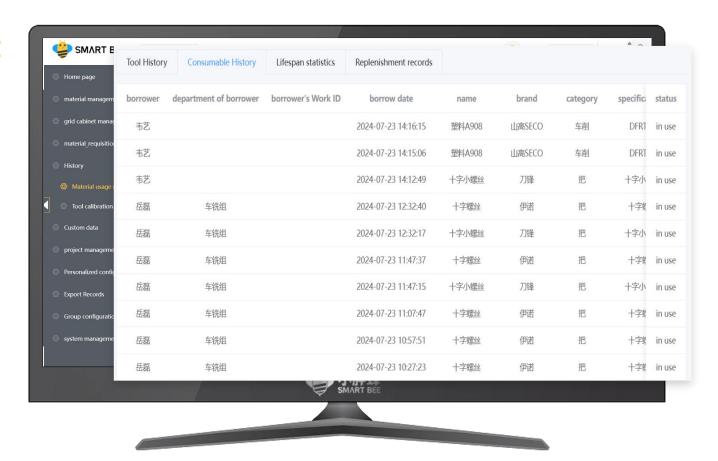
One Click Export Cost Report

Traditional management:

- The monthly statistical report takes a long time, the data is inaccurate, and data is delayed;
- Manual record and Excel search was time-consuming and laborious.

SmartBeeBox Model TW:

- Automatically generate reports, making procurement, verification, and scrap costs clear at a glance;
- Significantly improved borrow efficiency and reduced report generation time.



Save Cost-- SmartBeeBox Model T

 $\underset{\mid}{\otimes}$ Save labor costs

No tool loss and reduce factory management costs

Traditional management:

- Forgetting to return, difficult to trace, often lost;
- Tools missing in each accounting, with losses ranging from 50.000 to 100.000 CNY

SmartBeeBox Model T:

- Borrow&Return records are traceable, and the abnormal loss rate of tools is as low as 0;
- Record detailed time, personnel, and other binding content to prevent disputes;
- Can set reminders for overdue borrowing to improve tool utilization

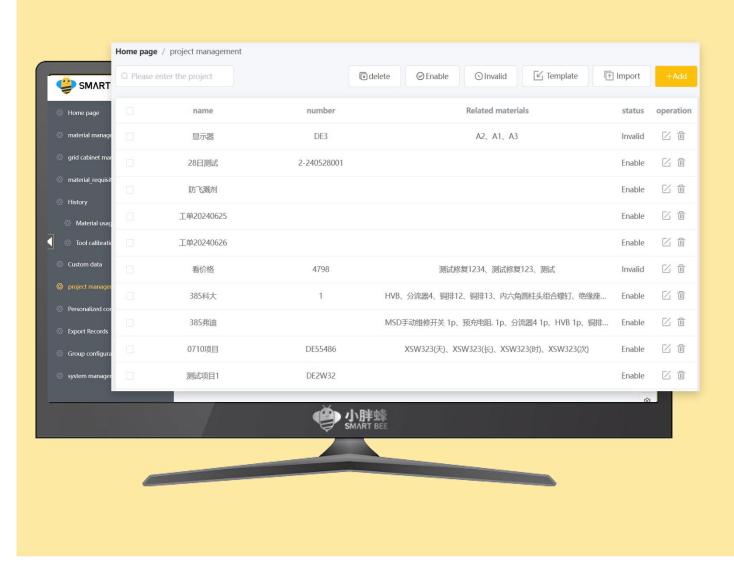


Achieve refined management of tools and materials, reduce capital occupation



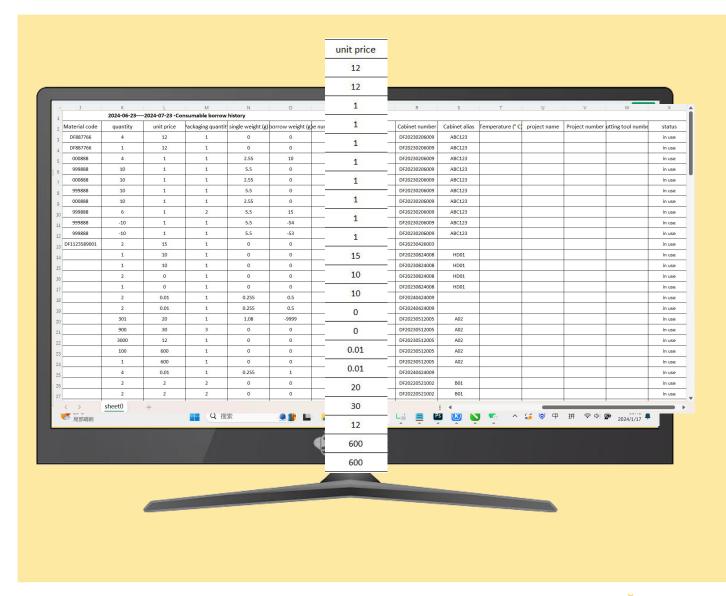
Project/Work Order **Binding Material List**

Easily manage consumables used for each project, making production project management clear at a glance.



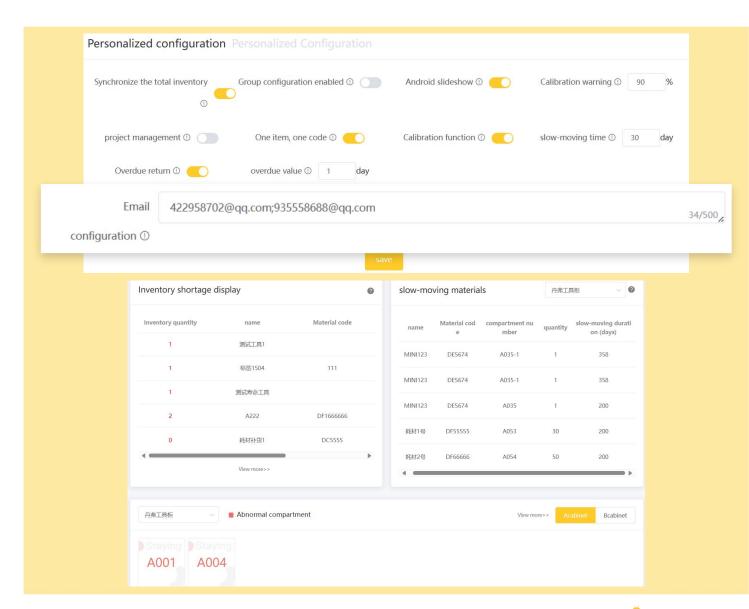
Project Management

One-click export of consumable costs used in specific projects, making cost accounting simpler and more accurate



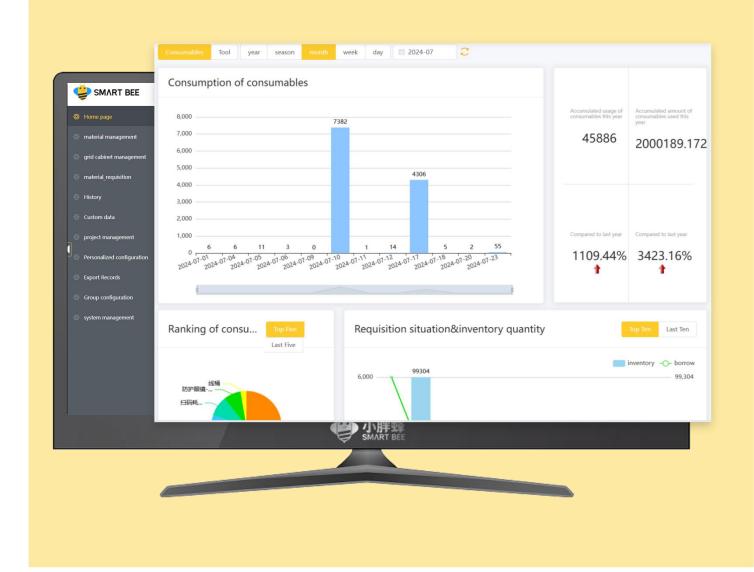
Real-time Alerts

Identify idle materials, display inventory shortages in real-time, handle abnormal tools promptly.



Auto-Generate Data Analysis Reports:

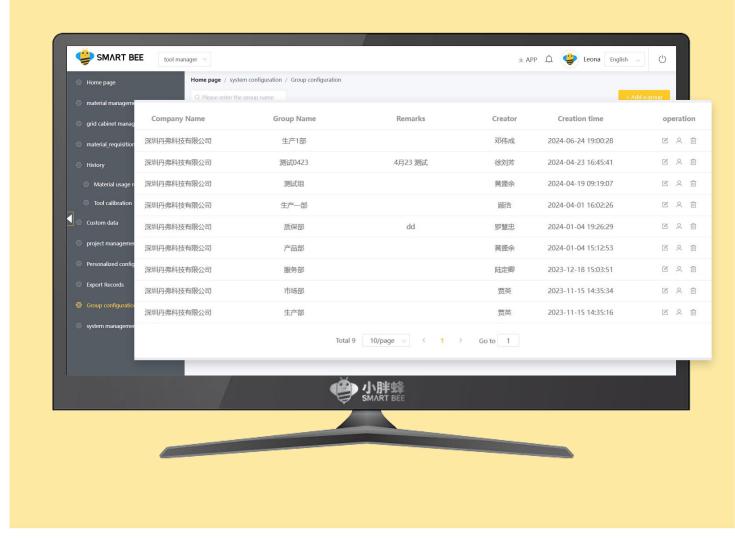
Accurately count, consumables no matter the quantity: monthly consumption, employee consumable usage ranking, issuance and inventory status, inventory shortage display, idle materials, etc.



Authorized Tool and Consumable Issuance

Traditional Management:
Unlimited employee material
issuance, impossible to manage
manually

SmartBeeBox Management: Group management of employees, setting different consumable permissions for different employee groups



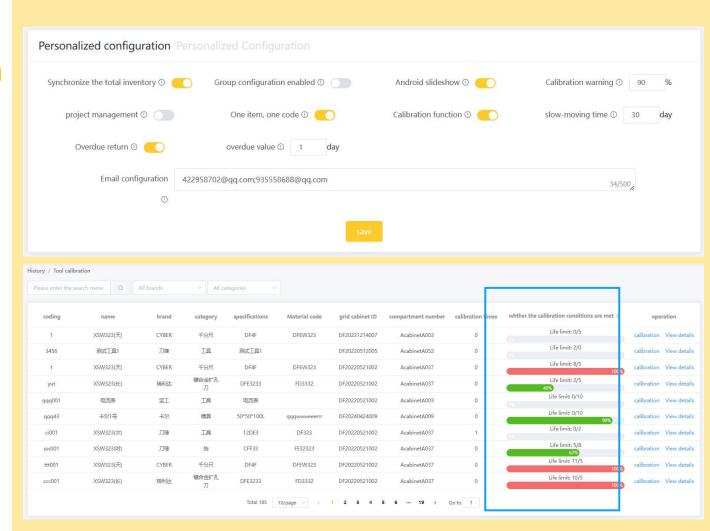
Automatic Reminder of Calibration

Traditional management:

A large quantity of tools, difficult to maintain, easily forget to do the calibration. Then expired usage causes quality risks.

SmartBeeBox Model TW:

Can filter and query pending calibration lists or abnormal pending calibration lists for calibration of tools

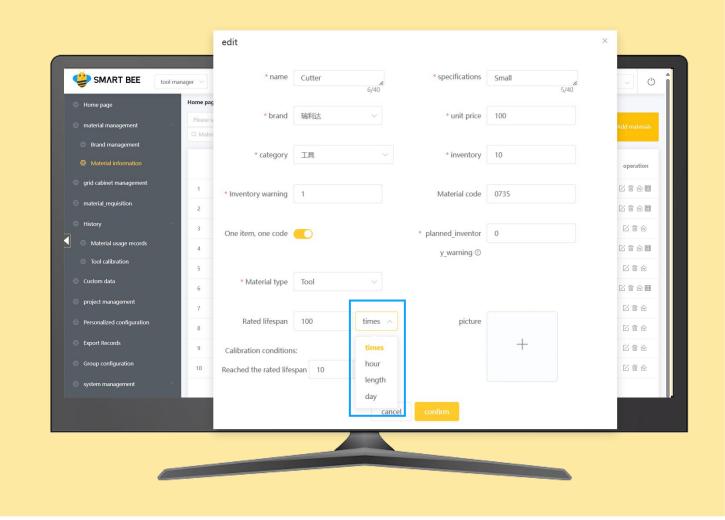


Mold/Tool Life Management

Traditional management:
How many times the mold/tool has been used and how many times it can still be used, manual recording cannot achieve accurate statistics

SmartBeeBox Model TW:

The system accurately records, automatically accumulates, and achieves the detection of mold and tool usage times and lifespan





Outstanding Design



Outstanding Design

Master Designed

Designer: Liu Yang

Industrial Design Dept. Tsinghua Univ.
Worked in LG、GALANZ、TCL

Awarded:

DDF Top 10,iF Industrie Forum Design,Reddot,GoldenPin Design Award











SMART BEE BOX, EASY CNC TOOL MANAGEMENT



04

Customer Cases





200+

Cities

200+

Listed enterprises

6000+

Customer Served

The Preferred Choice of Listed Companies+Industry Leaders



L ric

(688499)

(830839)

tota

YOU JI

W Yanfeng

多利曼 HollySys

(HK2199)

JAC

江淮汽车

(600418)

LIHEXIN

(301013)

FOTO

福达股份

(603166)

(000708)

(300115)

HANBELL

(002158)

14. 派克新材

(605123)

DEC

东方电气

(600875)

 \otimes

(601127)

























05

Service Guarantee



Service Guarantee

01

Continuous software upgrades.

User feedback driven software development.

By OTA or by providing upgrade packages.

Provide users with richer and more enjoyable features.

Software Upgrades

02

Provide software and hardware services to customers together with local agents.

Technical support from Smart Bee.

Lasting Service



Thanks!

Looking forward to serving you





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